Watson Speaks

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The Newsweekly for the Computer Community

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1401-To-360

Translator

Page 5

DAMPS Coming In Year's Time

Real Time Software For 360/44s

WHITE PLAINS, N.Y. - IBM has announced a new computer program that links its System/360 Model 44 directly to research tools such as wind tunnels, cyclotrons and analog computers.

Called Data Acquisition Multiprogramming System (DAMPS), the program enables the Model 44 to process a wide range of on-line, real-time scientific jobs, particularly those requiring quick response to many external events. It also re duces the programming effort required to implement such application

DAMPS supports 32 levels of priority interrupt from process units linked to the Model 44 through an IBM 1827 data control unit. Its features, which are extensions to the System/360 Mod-

- el 44 programming system, include:

 special routines which speed
 - response to an external event; easy scheduling of foreground processing during priority in terrupt:
 - dynamic adjustment of programs used for responding to priority interrupts;
 - a special channel scheduler for channels dedicated to the processing of real-time data;
 - ability to save and restore at the user's discretion, only as much of the computer status at interrupt time as

DAMPS is scheduled to be available in the third quarter 1968.



COMPUTER COUNTS VOTES - Be ton College DP Center is being used to count the votes in a Massachusetts election this week.



Univac Selling Its Punch Card

NEW YORK -The Univac Division of Sperry Rand Corporation is negotiating to sell its punched card business to Data Documents, Inc., Omaha, Nebraska. The Division states that only the cards themselves are involved, and the 90-column punched card equipment will stay as part of the Univac operation.

The reason for the move is to apply the Division's resources to other parts of the fast-moving computer-based

Last year Univac announced their intention to pull out of the 90-column card market which has been their trade mark for many years. They intend to continue to support the users until at least 1971, but no plans for further support to the users of the equipment are known.

It has been expected for some time that some arrangements ment like the one presently being negotiated will probably be made prior to the 1971 deadline so that 90-column card users will be able to obtain adequate service and

France Has Inadequate Home-Based Industry

Computer Power Influences Common Market Policies

By a COMPUTERWORLD Staff nology gap between Europe and Am-

The British computer industry, the European Common Market to help ters helped with the creation of the atomic bomb towards the end of World War II, that world politics are being directly affected by them.

This development came when France wanted to reduce the tech-

erica. The French asked for practical side, as leaders of the British comwork immediately to integrate the puter industry recently have been inwhich is the only well-based computer capabilities of Europe technically and industry in Western Europe, is being to reduce the so-called technology used by the pro-British members of gap. However, as computers were a major part of this, the Dutch and break DeGaulle's veto on British entry other Common Market members Basil de Ferranti, managing director for into the Common Market. This is sought to delay matters so as to put strategy of Britain's International Co probably the first time since compu- pressure on the French to allow Britain puters and Tabulators, Ltd., was quoted to join the Market.

> As well as Holland, Belgium, Luxembourg and Italy went along with the go-slow movement.

At the moment, a compromise has been reached to have a committee to the Common Market Council of

The situation has its own amusing sisting that the "Technology Gap" never did exist.

For example, in the October issue of International Business Automation, as saying, "I suspect it was something that was cooked up by the State Department in order to make it a lot easier to sell American goods throughout the world. . . We would feel very strongly that there is no such gap.

Sir Basil was associated with the Ferranti Atlas computer, often quoted report next March so that in June Ferranti Atlas computer, often quoted the recommendations can be submitted as being the world's most powerful system, before Ferranti merged into the ICT group.

IBM Doubles Domestic Disk-Pack Plant

SAN JOSE, CALIF. – IBM has an sand packs per week in the control of test operations. control of test operations. The expansion of production may been more than doubled in size to including automatic ultrasonic systems help reduce the present delays being expects to be producing "several thoubeen installed, and a new, on-line compensation of test operations. The expansion of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of test operations. The expansion of test operations are control of test operations. The expansion of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being experienced by IBM customers in getter than the compensation of production may help reduce the present delays being the compensation of production may help reduce the present delays being the compensation of production may help reduce th

Better Editing On GE T-S

BETHESDA, MD. – General Electric has expanded the capabilities of its commercial computer time-sharing service with addition of a series of new editing functions which permit extensive retrieval and manipulation of information stored by subscribers

The editing commands operate on information stored in the computer an are not directly concerned with its subject matter. Some of the functions can be used to edit programs written in BASIC, FORTRAN or ALGOL. Others operate on strings of information and can be used to edit pure textual material.

FALL JOINT

SAN JOSE, CALIF. -- IBM has an- sand packs per week" in the facility puter is being used to assure improved Ministers.

A number of competitive firms recently announced that they will shortly be offering deliveries of IBM-compatible disk-packs. However, it is not expected that the production capacity of these firms will be more than 10%-20% that of IBM's during the next year

Exchanges, Make Lists

WASHINGTON, D.C. - The National Bureau of Standards will sponsor a survey of services for the exchange of al Bureau of Stane computer programs and program doc-umentation. The two-phase survey is being conducted for the Technical Information Exchange of the Bureau's Center for Computer Sciences and Tech-

The first phase will involve inter-riews with organizations which exchange, lease or sell programs and documentation. The survey will denine the nature of services offered, the number and types of programs involved, and the extent to which program catalogs exist. A roster of program exchange organizations will

published. The second phase will include interrine second phase will include interviews with users to determine the usefulness of a master eatalog of all programs and documentation and the

New Professional Society Named

NEW YORK - A new professional society was born here at the ar tional convention of the American Documentation Institute. In the course of the Institute's 30th annual meeting, it was announced that the Institute had reconstituted itself the American Society for Information Science.

More than 80% of the members voting in the proposal favored the name ange which, according to society president Dr. Bernard M, Fry, "reflects the fact that information science has come of age and our society has become its most representative professional organization.

Over 1500 members met in New York during the week of October 22 to cuss "Levels of Interaction Between Man and Information." Specific topics of discussion included new forms of publishing, use of computers as an assembly line for information, the problem of determining what information should be stored, the futility of unorganized information, the development of national networks for storing and retrieving information, and the difficulties of translation and vocabulary build

translation and vocabulary building. Inside This Issue

SO Readies Its Coming FCC Inquiry affered Tape Units Delivered by Calendar p.10 CSC Tackles Largest Com p.5 **EDP Hiring Costs** p.II Exhibitoes List p.8 FJCC - Hardware p.6.7 FJCC - Software

I/Oe Can Be Tested With Shutting Down System

Says CDC 6

COMPUTER CONFERENCE SPECIAL PREVIEW See Pages 5 thru 8

Editorials

The End Of Two Eras

The Fall 1967 Joint Computer Conference marks the end of the central processing era. The developments of displays, remotes and communications systems, the acceptance of multi-programming and time-sharing are so widespread, that the era now belongs to the operating system and to the communications networks.

This is now known and accepted. But have you realized that it is also the end of an era so far as the evaluation techniques are concerned? In the past our evaluations have primarily been to decide which of the proposals submitted by three or four manufacturers shall be accepted.

Now, the evaluation teams will have to dig a lot deeper. No longer is the single vendor for hardware, software and communications the **only** answer. There are so many worthwhile alternatives.

Killing A Red Herring

One of the pervading problems which come to DP managers is - how to justify their evaluations to higher non-technical management. This particularly occurs when the evaluation, and recommendation, appears to be going against the tide. That is to say - when it goes against the industry giant 's proposal.

Many managers have experienced the difficulty of persuading their seniors that the success of IBM lies in their internal management policies rather than in the product.

Now, this particular red herring can be more easily laid to rest.

In his Forbes interview this week, Mr. Thomas J. Watson acknowledges that it is in management - rather than in product - that the great difference lies between the various vendors.

That should kill that particular red herring.

Mature Or Obsolete?

A mature organization is one which earns its own keep — and does not rely on charity. An obsolete organization is one which exists, but stands in the way of progress. Both maturity and obsolescence have one thing in common — they presuppose an earlier, active existence. As a result "Mature" can be, and has been, used as a euphemism for obsolescence.

However, it is easy to tell a really mature organization from an obsolete one. The test is "Does it support itself?" If it does — then it is mature. If not — well, you have your answer.

Nowadays many computer user groups are being called "Mature".

Will they earn that honorable title?

COMPUTERWORLD

THE NEWSWEEKLY FOR THE COMPUTER COMMUNITY

TM Reg. U.S. Pat. Off.

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COMPUTERWORLD, Inc. 129 Mt. Auburn Street Cambridge, Mass. 02138



To the Editor:

To the Editor:

Enjoy reading COMPUTERWORLD each week. News is broad and informative. Keep up the good work.

F.A. Ross
Data Processing Manager
Wright Line
Worcester, Massachusetts 01606

I'm finally getting around to ordering my subscription to COMPUTER-WORLD, despite the fact that I was crushed by not having ADR listed as one of the "theys" which moved last

I searched your list using every modern accessing mode technique for the good old company name but, alas, unsuccessfully. After carefully closing the door, I resorted to the old fashioned serial accessing technique ignoring all hierarchies, but again to no avail. So how about getting us listed? We are Eastern Over-the-Counter out of New York.

Anyway, start sending the scandal sheet and this affluent, aggressive organization will pass the plate amongst our hungry employees (we're a little conservative about some things) for sufficient bread for a year's subscription.

James H. McLeod Technical Manager Applied Data Research, Inc.

O.K. Ed

To the Editor:

I would greatly appreciate it if you would list the quotations for Applied Data Research (an over-the-counter stock) in your weekly stock market reports. Thank you.

Neal Koss, M.D. Medical Officer Department of Health, Education, and Welfare

O.K., O.K. Ed.

To the Editor:

We are now receiving the COM-PUTERWORLD here in the Kansas City Honeywell EDP office with regularity, and I must say we are enjoying it thoroughly. Our heartiest congratulations to you and Mr. McGovern for producing an informative and interesting, if not sometimes amusing, computer weekly.

Best wishes for continuing success.

Michael T. O'Donnell

Systems Manager

Honeywell EDP

To the Edito

Our local chapter of the Armed Forces Management Association is a non-profit educational organization with 250 members. We have a monthly newsletter and request authority to reprint "Are Women A Problem" from the July 26, 1967 issue of COMPUTER-WORLD, with due credit to Everett D. Parker and COMPUTERWORLD.

Incidentally, I am a subscriber (Anniston Army Depot) and enjoy COM-PUTERWORLD very much. I missed the first eight issues some way. Do you have extra copies?

Thomas R. Bowerman Chairman, Publications Committee Armed Forces Management Association Anniston, Alabama

1) Permission granted.

2) Not all of them. No. 3 is out of print. But \$3 (prepaid) will bring you all available ones if you write this month. Ed.

The Present Position Of The FCC On Its Year-Old Computer Inquiry

Just one year ago this week the Federal Communications Commission instituted an inquiry into the "Regulatory and Policy Problems Presented by the Interdependence of Computer and Communication Services and Facilities." FCC Commissioner Robert E. Lee said last week that responses to the inquiry have been encouraging, so encouraging that the Commission has postponed the date for filing responses until February 5, 1968.

Commissioner Lee presented the FCC's position on the marriage of computers and communications in an address to the National Association of Railroad and Utilities Commissioners. He noted in particular the increasing use of time-shared systems, and stated that time-sharing will "embrace in one form or another the communications industry."

The Commissioner raised the question of the common carriers' policies in leasing circuits to the computer industry. Western Union not only forwards messages, but also provides a data processing service. "What happens if a member of the computer industry seeks to embrace both activities?" Mr. Lee asked. "Will Western Union or even Bell make such circuits available?" He posed the question of what regulatory action would be called for if the circuits are not made available. The Commission may have to decide what the legitimate activity of the communications industry is.

Outlining the vast potential of time-shared services, Mr. Lee mentioned the concept of banking by phone, whereby the touch tone instrument can literally conduct transactions at remote locations. The prospect of a "checkless" or even "moneyless" society, and the whole new trend in business information utilities, will call for complete rethinking in the regulatory area.

The Commissioner described the upheaval computer technology has brought on education, medicine and business. With multiple access systems and services in the forefront, the Commission's decisions on public policy "may very well influence the future direction and thrust of multiple access computer systems."

It is in the interest of these policy decisions that the Commission instituted its inquiry. The areas to be explored are: the conditions under which on-line information and DP services should be subject to regulation under the Communications Act of 1934, whether computer services should be subject to regulation, and what legislation is needed to implement the policy decisions made; second, an assessment of the adequacy of the common carriers to meet present and foreseeable requirements; and third, how the security of personal and proprietary data transmitted over communications facilities may be protected.

Other evidence of FCC activity in this area came last week when Commissioner Nicholas Johnson asked for the establishment of an Office of Urban Communication to consider the needs of cities in communications regulation and to facilitate the exchange of information

Educational Doduction Rules Liberalized

New rules which now govern education deductions have changed one of the awkward periods for computer professionals. Previously they stated that educational expenditures were not deductible if they involved a person specializing in part of his field, and so opened a new job or promotion to him. Under these rules, the motive of the person was immaterial — only the potential of the promotion was considered. And, under these rules, few computer people could qualify.

This has been abolished.

Under the new rules, Section 162-5 has been liberalized so that expenses are deductible so long as the education is of benefit to the taxpayer in his present position. The fact that they incidentally make him eligible for promotion is immaterial.

So: as attendance at seminars, etc. is considered educational – quite a lot of your expenses in going to professional meetings – such as the Fall Joint – are now deductible.

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Seminars On Care Of Mag Tape Schedule

"The Care and Handling of Mag-netic Tape for Computer Application" will be the subject of three seminars to be sponsored by the Ampex Corpo ration. Company authorities will dis-cuss the topic in three cities. All of the seminars, which are open to the public at no charge, will run from 9 am until 2 pm.

Seminar locations are as follows Cleveland, November 15, at Hollender House; Detroit area, November 16, at the Holiday Inn in Southfield, Mich.; and Chicago, the O'Hare Inn. November 17 at

They Need Controls - But We Don't

ADAPSO Readies Its Case For Upcoming FCC Inquiry

ABINGDON, PA. - The ADAPSO stand on the FCC inquiry came out last approved by the Board of Directors of the industry's trade as rocessing services in general were concerned

The stand came as part of a major series of recommendations to the FCC, for its inquiry into the interdependence of the computer-common communication carrier industries, the data processing service center industry stated that the common communication carriers should not be permitted to market data processing and other elecetronic information services commercially unless they first affirmatively demonstrate to the FCC that their prices and terms of sale will not have the effect of injuring competition

The industry posture, presented in a series of seven recommendations, was

week, and not unsurprisingly called for regulation to control the common iation of Data Processing Service Organizations, Inc., (ADAPSO) and ratified by carriers – while suggesting that no regulatory action was needed so far as data more than one hundred executives attending a regional management conference in San Francisco.

Amplifying on the first point, Salvatore Parisi, chairman of ADAPSO FCC Inquiry Committee and President of Tabulating and Data, Inc., of New York, indicated that with the initial exception, no present public benefit would be gained by the regulation of data processing and other electronic information services, whether time-shared or not.

The other six recor mendations are technical and economic improvements in

Service centers should be permitted to switch messages where such activity incidental to a data processing service involved.

Users should be permitted to use non common carrier terminal or co tor equipment which means appropriate standards on the dial-up network as well as on leased lines, without being required to utilize common carrier modulation nd de-modulation equipment.

need exists for a digital data transmission network providing datanditioned line quality at low cost.

Additional tariff offerings should be presented by the common carrier, which

ovide a wider range of data transmission speeds. The FCC should establish uniform equipment and line standards and charges, and recommend their adoption to the utilities commissions of the several states in an effort to insure the availability of all equipment or line offerings in all divisions of the various communications companies at the same time and at the same price, and to eliminate the disparities in certain states as compared with the identical facilities under inter-state tariffs.

Standard and reasonable charges for the cancellation of channel services ould be established. On offerings where a cancellation charge is applicable, the nount of penalty should be clearly defined.

Supporting data is being prepared by ADAPSO legal and economic advisors id will be presented shortly to the FCC.

'The Computer is The Message' is The Message!



The philosophies of Marshall McLuhan and the versatility of third generation computers are linked in a televised demonstration staged last week for an adult education course and for possible later broadcast on the National Educational Television network. In the photo, Paul Hahn (senior systems programmer with URS Corp), "converses with a computer system in Los Angeles while simulating how a man in the future may dial his communal comto assist him in daily, personal business. This possibility, technically possible now, may become normal practice soon. In the demonstration the computer

kept track of Kahn's bank balance and bills, current appointments, and on signal from the man paid his bills puted his new bank balance, and made hotel and flight reservations for him for an appointment he had that evening. The computer responded to his queries with a 7772 Audio Response Unit which simulated the sound of a female human voice. The demonstration took place during an evening series on the philosophies of Marshall McLuhan at the College of San Mateo is Calif. URS Corporation and IBM Corporation donated both their technical time and equipment to the college for the dem

I/Os Can Be Tested Without Shutting Down System

WHITE PLAINS, N.Y. -A program that allows input/output devices to be tested without shutting down an entire system is now available to IBM System/360 users.

The On-Line Test Executive Program (OLTEP) is a monitor program that controls on-line test routines for tems availability to the user. It can be individual I/O units. Without interrupt. run in a batch-only environment, or in ing normal operations, it can:

determine the condition of I/O

the malfunction; and

- verify a repair action prior to switching the device on-line.

OLTEP is designed to increase systhe background partition of a multiprogramming system.

Operating System/360 (OS/360), OLTEP requires no more

- aid in making adjustments; than 18,000 bytes of core storage for aid in making adjustments; than 18,000 bytes of cold sold exercise a malfunctioning I/O testing an individual unit. With Tape Operating System/360 (TOS/360) and Disk Operating System/360 (DOS/360), individual unit tests require no more than 10K of core storage. The remainder of core storage is available for

> OLTEP is now available to OS/360 users. It will be available to DOS/360 users by November 15 and to TOS/360 users in the first quarter of the next

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> > John D. Devereux

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RPG Listing Aid For 360/20 Free From Computer Results

Computer Results Corporation announced the availability of an RPG Listing Aid for the S/360 Model 20. It provides a formatted listing of source program with headings that quickly and easily identify all fields. It is said to facilitate debugging new programs before compilation, provide more readable program listing for backup or library purposes, and quickly generate duplicate listings for program changes. Multiple source programs may be obtained gratis by contacting Computer Results Corporation, 1680 Riverdale Road, West Springfield, Mass. 01089. Telephone 413-736-3613.

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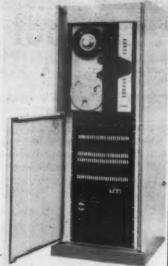
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is said to be the first ever offered as a

Buffored Tape Units Delivered By Ampex

REDWOOD CTTY, CALIF. - Am-x Corp. has begun delivery of the st line of buffered magnetic tape emories ever to be offered as stan-

The new Ampex Models BTM-7, BTM-9, BTM-11 and BTM-12 are said to be priced significantly lower than previous, custom-made buffered tape memories. They offer the computer user a wide range of tape transport speeds, recording densities, transfer

rates and core memory capacities.

Applications requiring buffered tape memories are found in industrial data processing areas, test-instri tation facilities, data transmissio minals, radar sites, telemetry process-ing centers and research laboratories.

Flexibility of tape and core memory components enables the BTM models to produce computer-compatible taped data with contin uous input rates zero to 85,000 bytes per second (at 150 ips and 800 bpi with a 4,096-word core memory). Short term data transfer rates up to 500,000 bytes per second are achieved. Size of the data blocks may be varied from 12 bytes, the mini num computer-compa tible length, to the maxim of the core memory used - as high as 16,384 bytes.

The BTM models can record data in either 7-track or 9-track format, with vertical and longitudinal parity gen-erated for both. Cyclic redundancy characters are recorded in the 9-trac

The Ampex line of buffered tap memories ranges in price from approximately \$27,000 to \$40,000.



loased Fortran Assembler Offered For PDPs Info Controls Claims Faster Execution

series. Special input and output state-ments are provided to give FORTRAN Information Control Systems, Inc., the capability to handle real-time and located in Ann Arbor, Mich., specializes

A new FORTRAN Assembly package makes the PDP-8. -8S and -5 easier to program. The Extended FORTRAN computer system user. Automatic II Program, developed by Information paging is featured in this machine-level language which was written by ICS execution up to 4 times as fast as to help companies in the programming other compilers available for the PDP-8 of real-time systems. ALICS II leases series. Special input and output state-

capability to name reactine and society in real-time systems. The rapidly exmipiler concept eliminates execution panding company grew out of the thesis projects of University of Michigan Ph.D. candidates Chuck Newman and The package, which leases at \$3,500 Dave Carlson. The business is now in a 10-year basis, includes program growing from one half-million to one namual, tape, indoctrination seminar million annually.

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ments that make a difference to all of us.

To do this, ACM publishes three technical publications. It has more than 15 Special Interest Committees or Groups for those concerned with specific computing areas. ACM sponsors technical seminars and meetings at local, regional and national levels. It

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014.	State Zip

"SOFTWARE — Bargains For Small Users, Too!

Hardware Needed, But . . .

The hardware may be necessary - but the software controls the efficiency of the hardware. That appears to be the message which more and more data processing managers are getting now-a-days. In the Fall Joint, software will be getting full attention in the papers - and or the exhibit floor. This attention has been late in coming, because of the problems involved in the software itself. because of the consistent under-estimation of its importance, and because of the industry structure which has still been basically geared to giving it away 'free'.

Now, software is getting the attention it needs, and you will find it simple to survey - at the FJCC!

CSC Tackles Largest Conversion Market **Exodus II Announced For 1401 To 360**

EL SEGUNDO, CALIF. - Compu- failures also. This has occurred when ter Sciences Corporation, building on their experience with the 1410-to-360 conversion . program EXODUS, have now decided to go after the much larger 1401-to-360 conversion market. This time they have collaborated with the Boise-Cascade programmers who write Exodus so as to avoid some of the problems which were encountered in the original program. Exodus has many successful conversions to its cre-- but there have been some

the object time performance has not come up to expectations - and has een used to suggest ways to build a better program.

The new program has now been built, and tested. The resulting codes run under the normal operating systems on the 360; and CSC expe them to run with good object time

Planning For Exodus II

In preparing for the new system 1401 coding from many installations was examined, and some very different coding practices were allowed for.

The BBE (Branch on Bit Equal) instruction, for instance, turned out to be one which many programmers never used = but which some used a great deal. This was therefore allowed for in the planning of Exodus II.

\$9,000 Price

Charles Sullivan, of CSC, told COMPUTERWORLD this week that object program efficiency was name of the game'. If a client was not the resulting program times - then there was no sale. Selling was to be as simple as that. Prices for the system for single installations will be \$9,000, with special provisio being available for purchamultiple machines.

Exodus II converts IBM 1401 Autocoder and Symbolic Programming System to 360 Basic Assembly Language (BAL). The new product, written in 360 BAL, translates and executes programs for operation under either the Disk Operating System (DOS) or Operating System (OS).

Exodus II requires a low core capa city and only two machine passes. The new system produces a one-to-one translation which retains all the original program logic at speeds equivalent to the original Autocoder assembly time on the 1401.

The new product prints out a statement-by-statement analysis of each 1401 instruction alongside its counterpart IBM 360 BAL instruction. A diagnostic message focuses attention on those 1401 instructions for which a comparable IBM 360 instruction cannot be generated.

Exodus II utilizes an extensive library of IBM 360 macro instruction and routines. These simulate 1401 coding such as editing, indexing and arithmetic functions which are not translatable on a direct basis. Th routines also eliminate the need for 1401 compatibility, thus enabling IBM 360 users to utilize such benefits as multiprogramming, teleprocessing and spooling (simultaneous peripheral oper-

Over A Hundred File IV Management Systems

Informatics will be showing their Mark IV File Manage or OS job. The Mark IV is a general purpose system which provides efficient day-to-day operation, yet allows quick response for urgent one-time requirements. The programming task is simplified through the use of special forms which are filled out to define the task. Informatics claim that the time involved in this is much less than time which would be required even with high-level languages such as

To simplify matters, the forms do not need to be completely filled out. Instead, if blanks are left, purposely or not, system parameters will be used. As many of the mon data-processing tasks are already pre-coded in Mark IV, the amount of coding needed is greatly reduced.

Mark IV when executed as a normal DOS or OS/360 job ment System which runs on the 360, as any other DOS. reads the source input and edits and verifies the entries. If all edits and checks are successful, it proceeds to select the appropriate program modules and subroutines from its library, functions, and execute the generated program which produces

If the results are required on a daily or weekly basis, the user may instruct Mark IV to save the edited instructions.
When the repeat run is made, Mark IV retrieves the saved instructions from its catalog. New requirements may be incorporated at this time and an augmented program generated and

Over a hundred installations have contracted for the Mark IV File Management System, and there is an active users group in existence.

Selected Software Papers at the FJCC

Whither Programming Languages?

The panel will discuss the future of programming lan-guages, giving consideration to the question of how de-velopment should proceed as well as the question of what actual trends are.

EXECUTIVE CONTROL PROGRAMS

The major problem facing a designer of a real-time or time-shared system lies in the specification of the control program. Choices must be made as to the most appropriate techniques for scheduling the system's various activities, for insuring protection against program and equipment failure, and for providing suitable manmachine interaction environment.

MANAGEMENT OF PERIODIC OPERATIONS IN A REAL-TIME COMPUTATION SYSTEM

The management of real-time control programs in many of today's computation systems, especially those for avionics or space applications, presents the problems of obtaining precisely periodic scheduling and obtaining fresh sensor data.

A GENERALIZED SUPERVISOR FOR A TIME-SHARED OPERATING SYSTEM

An operating system is considered to be a set of programs and routines which provide an environment within which its users may effectively command the facilities of one or more central processors. This environment allows time-shared multiple access to the facilities administered by

the operating system, providing apparent simultaneous availability of these facilities to a large number of users. The design of a generalized machine-independent Supervisor for such a multi-programmed operating system is proposed to

A REAL TIME EXECUTIVE SYSTEM FOR MANNED SPACEFLIGHT

The Real Time Executive Control System discussed in this paper, was the foundation for the applications programs developed in support of NASA's Gemini and early Apollo

EXECUTIVE PROGRAMS FOR THE LACONIQ TIME-SHARED RETRIEVAL MONITOR

The system organization for LACONIQ, a time-sharing monitor designed for information processing via on-line dialogues, is described as currently implemented on an IBM 360/30 computer.

EXECUTIVE SYSTEM FOR ON-LINE OGRAMMING ON A SMALL SCALE SYSTEM

This paper describes features and capabilities of an Executive Control Program.

Digital Simulation Languages and Systems

One of simulation's most intriguing and profitable uses is in the design, analysis and evaluation of hardware and

AN APPROACH TO THE SIMULATION OF TIME-SHARING SYSTEMS

The promise to alleviate many of the problems exhibited by existing time-sharing systems has generated a great interest in some of the new third generation systems.

EXPERIMENTS IN SOFTWARE MODELING

This paper will present a summary of several experi which were conducted to explore the feasibility of a performance model of proposed software to performance model of proposed esign decisions about that software.

DESIGN, THRU SIMULATION, OF A MULTIPLE-ACCESS INFORMATION SYSTEM

The simultaneous usage of multiple terminals on-line with a central information processor that is dedicated to performing a limited set of functions, characterizes a special purpose type of time-sharing system which is applicable in a number of areas.

SODAS AND A METHODOLOGY FOR SYSTEM DESIGN

This paper presents a methodology for designing system and a computer language which is an important aid in applying that methodology.

New Developments In Programming Systems

This session offers five recent confrontations with old problems of programming: the representation of programs and data, and the testing, modification and use of such representations.

ANOTHER LOOK AT DATA

Although one of the more troublesome areas in language and system design concerns data description and handling, surprisingly little work has been devoted to gaining a better understanding of the nature of data.

A programmer using existing programming languages almost always encounters difficulties because he has to choose a data representation before coding a problem. The Dataless Programming System is designed to alleviate these difficulties.

PLANIT: A FLEXIBLE LANGUAGE DESIGNED FOR COMPUTER-HUMAN INTERACTION

This paper discusses a new programming language, PLANIT, designed to handle problems encountered in

A FORMAL SYSTEM FOR THE SPECIFICATION OF THE SYNTAX AND TRANSLATION OF COMPUTER LANGUAGES

This paper presents two basic results: the use of estab-lished methods of recursive definition to present a single

- specify the syntax of computer languages (including context-sensitive requirements, such as the restrictions implied by declaration statements).

 2. specify the translation of programs in one computer language into programs in another language.

GENERALIZED TRANSLATION OF PROGRAMMING LANGUAGES

The linguistic theory of transformational grammars defines a system which is sufficiently powerful and elegant not only for the description of natural languages but artificial ones as well.

Proprietary Protection of Computer Programs

With the emergence of the software industry, the pro-lem of proprietary protection of programs has increase

Thursday

The Graphic Processor In Programming Systems

The use of on-line graphics in a stand-alone system for a large class of applications – particularly in the area of design automation – is an accepted fact. Attempts to marry graphics and time-sharing pose a set of problems that are of major import to the system designer.

MULTI-FUNCTION GRAPHICS FOR A LARGE COMPUTER SYSTEM

A modern large scale computer facility should provide a variety of graphical services to its customers.

A GRAPHIC TABLET DISPLAY FOR USE UNDER TIME-SHARING

The problems of using highly interactive graphic consoles with a time-shared processor are discussed in this

REACTIVE DISPLAYS: IMPROVING MAN-MACHINE GRAPHICAL COMMUNICATION

The growing importance of computer graphics requires improved techniques for man-machine communication and graphic data management.

GRAPHIC LANGUAGE TRANSLATION WITH A LANGUAGE INDEPENDENT PROCESSOR

Computerized graphic display systems and associated software packages have proliferated in the past four years. This paper describes a system which can be tailored to a broad class of applications.

The Fall Joint Is The Place To Find Hardware

The computer industry is based on hardware - and hardware is coming in many more different sizes and shapes this year. As the computer system spreads, so do the number of types of units, and the data processing manager needs to know about them all.

As the computer industry matures, so does the industry's capacity to offer a wider choice to the data processing manager. No longer is the choice just between main frame manufacturers - many other good firms are now offering choices for peripherals, for remotes, and for various parts of the system. And so the maturing data processing manager faces further decisions which he is called on to make.

The advantage of a conference such as the Fall Joint is that many sources of information can be cross-checked against each other. The papers, with their research and practical aspects. The exhibits, with their sometimes overzealous salemen. And crowds themselves, with their tales of success - and of woe. Each an invaluable source of information -which, properly correlated inside nature's own computer, will help the DP manager with his problems.

Come to the Fall Joint!

HARDWARE - Cost & Pe

7044/7094 Programs To Be Run On Stand

The IC-6000 computer, new from Standard Computer Corporation, will have its first prolonged working display at the Fall Joint Computer Conference. The computer is designed to offer program emulators for many systems, representing a new approach to the conversion problem. The IC-6000 runs a variety of different programs for the IBM 7094 and 7044 computers, all of them direct from other machines and running on the IC-6000 without reprogramming.



system installed at the Los Angeles office of dataSta service center.



Something must be going right! Roger T. Hughes, pre

400 Family Extends Downwards

GE 405 On Show: Growth Potential Emphasized

FJCC. Both hardware and software faster processor speeds, he may n



OENIX, ARIZ. - The GE-405, for the new computer afford exception upward to larger members of the 400 all growth potential to the user.

As the user needs more memory or he may even move to the new GE-420 he may even move to the new GE-420
Time-Sharing System.

Programs produced for any of the 400's are fully operational on larger systems in the family. Reprogramming problems are thus eliminated, and softare development costs may be amortized over a longer period of time.

With a memory capacity of 8,000 words and an access speed of 2 microseconds, the GE 405 leases for approximately \$5,120 a month and sells for about \$196,420. Availability is 4 months, with first deliveries scheduled for February, 1968.

Electronic Memories Brings Out Four Systems

Fall Joint Computer Conference are four new memory systems from Electronic Memories

entary 650 nanosecond Nanomer

new dor the first time at the cycle time of 900 nanoseconds and an oint Computer Conference are ew memory systems from Electure of 900 nanoseconds. It can drawer. Its high speed and compact handle up to 16,384 words x 18 bits, size make it suitable for applications to the compact of the com A compact, 900 nanosecond 2-1/2D x 36 bits without modification of the maintenance are required.

For applications required.

The maintenance are required.

mentary 650 nanosecond Nanomemory
Model 2650 will be demonstrated. The cycle time of 650 nanoseconds and an ory 2650 with a

HAWTHORNE, CALIF. - To be new system, Nanomemory 2900, has a access time of 350 nanoseconds, is

For applications requiring small nounts of digital storage at a low price, the company will introduce Micromemory 1000, which has storage capacities of from 512 to 4,096 words 8 bits. It has a 2.5 microsecond cycle time and an access time of 0.9 microseconds. The system, which costs \$3,000, uses integrated TTL circuits and requires no special circuit components. Its total size is 400 cubic inches.

Designed for rugged ground-base and shipboard digital storage applica-tions is SEMS 7 (Severe Environment Memory Series), a militarized core me-

On-Line Programming Unit - \$3,200

Conversational Mode Terminals From Friden

SAN LEANDRO, CALIF. - Friden will show its Model 504 Photoelectric Keyboard and Model 7100 Conversa-tional Mode Terminal at FJCC.

Time-Sharing Terminals

The 7100 Terminal is designed for use in time-shared computer systems of all types and may be used for on-line programming, information re-trieval, documentation and scientific analysis. The self-contained unit incorporates the USACII language and operates at 12.2 characters per seco It is priced at \$3,200.

Photoelectric Keyboard

arrangements according to user specifications. The unit provides coded data entry for any digital code-operated device and can be connected to special computer input/output stations, tele-type systems, tape punches, informa-tion retrieval systems and display units.

EAI 8400 II To Be Introduced At FJCC Memory Protection & 25% Faster Speed

WEST LONG BRANCH, N.J. - A
scientific digital computing system featuring 25 per cent faster instruction
featuring 25 per cent faster instruction
II, will be exhibited along with the
execution times and memory protection - will be introduced by Electronic
Associates Inc. at the 1967 Fall Ician Fall 600 Hybrid Computing System, the The Model 504 keyboard generates execution times and memory protection – will be introduced by Electronic external circuitry. Its multiple channel construction permits complex coding Computer Conference.

Tuesday

Advanced Computer Generated Graphics

This session explores the advances made in generating graphic designs by computer. The session is principally devoted to software actually implemented with emphasis on practical industrial applications.

The four papers describe the programming solutions to the problems encountered in generating graphics. These problems range from eliminating hidden surfaces in perspective projections of three dimensional objects to overcoming the inherent jitter associated with data plotting in a motion picture atmosphere.

TEXTILE GRAPHICS APPLIED TO TEXTILE

This paper describes the application of Textile Graphics to textile printing. This new application – to textile printing – differs from applications to other forms of textile design because the printed textile design is applied after the textile is fabricated.

First, the major current methods of producing printed textile designs are presented. Then, the types of designs are analyzed and reclassified to give more insight into new methods of obtaining color separations.

HOLOGRAPHIC DISPLAY OF DIGITAL IMAGES

The use of computers in the construction of holograms and the reconstruction of images from holograms has been inhibited by the massive task involved in the straightforward calculation of the integrals of Kirchoff's diffraction theory. The recent development of a fast finite Fourier transform algorithm has made possible the economical calculation of large-scale holograms. Holograms having 4 × 10° resolution elements have been digitally constructed from numerically defined transmittance functions (objects) having 10° resolution elements.

HALF-TONE PERSPECTIVE DRAWINGS BY COMPUTER

This paper is a brief description of an algorithm for the creation of two-dimensional, half-tone pictures of perspective projections of three-dimensional objects. Only the visible surfaces are displayed; all hidden surfaces are erased. This process is independent of the orientation of the object. The inclusion of half-tone shading was considered important because the illumination of an object gives a viewer much information about the three-dimensionality of the object.

VISTA, COMPUTED MOTION PICTURES FOR SPACE RESEARCH

The capability of viewing the relative position and orientation of orbiting spacecrafts together with their detailed relationship to the Earth has been developed in a computer generated display system named VISTA (Visual Information for Scientific Telemetry Analysis).

This session is organized to present to information processing specialists some of the latest concepts and capabilities in information display. To this end two papers are included which cover the spectrum of performance and equipment available in console and large screen displays. Two additional papers deal in more detail with specific examples of systems and equipment in these categories.

erformance Stressed By Vendors

idard System



ident of Standard Computer Corporation.

FJCC Plotter From LA Center

Visitors to the Fall Joint Computer Conference will be able to create graphic designs to order by tapping into a time-sharing computer from the remote terminal facilities of Tymshare, Inc.

The remote plotter and teletype terminal combination will be connected on-line to the Tymshare computer

center in Los Angeles.

The plotting system, including con troller and drum plotter, was designed by Calcomp specifically for a time-charing environment. The 210 Con-troller will direct the data traffic between computer, teletype and plotter. A series 500 incremental drum plotter produces pen-and-ink graphics within seconds after keyboard input. The plotter moves in precise increments, curate within fractions of an inch, and produces pictorial output at the rate of 280 points per second.

Tymshare Runs SDS Multi-Programs Real-Time T-S

LOS ANGELES, CALIF. - Scientific Data Systems will demonstrate its Sigma 7 computer and SDS 940 time-

tion will be the first public showing four Teletype terminals will be linked of the SDS Rapid Access Data file, to an SDS 940 near El Segundo, which stores up to 3-million bytes Calif. Visitors may use the 940 remote and has an average access time of terminals to solve problems in BASIC, 17-milliseconds. Several batch process-FORTRAN or other languages available ing jobs will run simultaneously with with the 940 system.

Tongue-In-Cheek Department?

A recent conversation with several high-ranking AFIPS officials revealed that, although attendance at the SJCC had been record-breaking, a significant number of programmers were deliberately staying away. This was attributed to the small number of telephones at the Convention Center, and the attendant difficulty for programmers to reach their stockbrokers.

In recognition of this problem, Programmatics, Inc. has arranged with Scantlin Electronics, Inc. to have a QUOTRON unit placed in the Programmatics booth at FJCC. The company hopes that the QUOTRON unit will not detract too seriously from Programmatic's own display of Hexamatic/16, its own vest-pocket-size computer.

See Us At Booth 704A

sharing system at the FJCC. Featured in the Sigma 7 demonstra For the time-sharing demonstration, Mark Mohawk's

HERKIMER, N.Y. - Recently-merged Anelex Corp. and Mohawk Data Sciences Corp. will link their eeparate exhibits at the FJCC with an operational data transmission and print-out system. Transmission will originate through a Mohawk 703 Buffered Tape Unit in the Anelex booth. A Mohawk 1103 LDC Data-Recorder and 1M25 Buffered Line, printer in the M326 booth will receive are transmitted data

and provide printed copy.

MDS will also display its 1101

Data-Recorder, basic unit in the company's Data-Recorder line.

GRAPHIC CRT TERMINALS — CHARACTERISTICS OF COMMERCIALLY AVAILABLE EQUIPMENT

"Who needs another review of Graphic CRT Terminals when so many good ones have recently been published?" The justification depends on several factors... a need for user-oriented, hardware based information, and the need to define terms.

to define terms.

A typical block diagram for a Graphic CRT Terminal is presented and discussed in some detail, with emphasis given to configuration of commercially available units.

HOW DO WE STAND ON THE BIG BOARDS

There are circumstances determined by such factors as audience size, type of information, and its applications where the use of a large scale display is dictated. Currently available techniques for the generation of large-scale displays are: rapid process film systems, scribing techniques, light valves and projection cathode ray tubes. This paper will present a brief discussion of the concepts underlying these display systems and will also briefly discuss their comparative performance. It is intended to acquaint the listener with the current display state of the art.

THE CRT DISPLAY SUBSYSTEM OF THE IBM 1500 INSTRUCTIONAL SYSTEM

The IBM 1500 CRT Display Subsystem controls 32 independent computer-programmed instructional displays. The lesson images may include text or graphic illustrations, or both, on many subjects, in any format. Characters are generated by hardware, but may be selected on-line from any number of user-specified fonts, which can be changed at electronic speed.

CONIC DISPLAY GENERATOR USING MULTIPLYING DIGITAL/ANALOG DECODERS

A computer-driven display generator is in operation at M.I.T. Lincoln Laboratory, having the capability of drawing parabolas, ellipses, circles, hyperbolas, as well as points and lines. A wideband two-quadrant multiplying decoder was designed as the basic component for this hybrid display generator. Conic-sections are generated by forming the ratio of two parametric second degree polynomials. The drawing rate is high enough to enable the generator to simultaneously service several CRT's; resolution is one part in one thousand.

Management Information System

Management Information Systems

Management's problem at any time is to make good decisions and to choose between alternatives, often when there is a shortage of good information on which to base decisions. The goal of Management Information Systems is to provide the information which management needs to improve its decision-making process.

This session will present evidence that the required technology in systems knowledge, hardware and software is available to meet management's information requirements. Economic, organizational, and perhaps psychological problems are the chief impediments to success in applying this technology.

ON DESIGNING GENERALIZED FILE RECORDS FOR MANAGEMENT INFORMATION SYSTEMS

This paper analyzes the logical components of a rec and puts them in a context that permits the design file record which can be mathematically optimized

THE PLANNING NETWORK AS A BASIS FOR RESOURCE ALLOCATION, COST PLANNING AND PROJECT PROFITABILITY ASSESSMENT

The paper describes how basic network planning techniques can be supplemented for the purpose of improving the utilization of resources in order to minimize cost and also to assist in the making of project profitability assessments.

Memory System Technology

The papers in this session describe important memory structures ranging from mature designs which are or are close to being placed into large scale service, to those developments in the category of being highly promising for future systems.

THE B8500 HALF-MICROSECOND THIN FILM MEMORY

The main memory in the 88500 Modular Processor consists of up to 16 memory modules each with a capacity of 16k words, 52 bits and operates with a half microsecond cycle. The stores utilize magnetic flat films deposited in arrays of discrete spots on thin glass substrates. Sandwiching of conductors between two substrates provides partial coupling to film pairs. A memory frame provides storage for 4k words, 52 bits and forms a pluggable unit with the associated circuitry necessary for its operation. Four frames are interconnected at logic levels and share the control circuitry, the information and the address registers. The memory circuits are constructed in hybrid form and the logic functions are performed by CT_AL microcircuits.

BIT ACCESS PROBLEMS IN 2-1/2D 2-WIRE MEMORIES

Two difficult problems associated with 2-1/2D 2-wire memories are considered; the design of an economic bit access, and the minimization of bit current noise.

ENGINEERING DESIGN OF A MASS RANDOM ACCESS PLATED WIRE MEMORY

A plated wire mass store of 10'-bit capacity is described. The major reason behind such a development is the potential low production cost. The basic memory module consists of 10' bits, and the mechanical package can hold ten modules. Potential cycle time of the memory is 1-2 microseconds.

In addition to making use of the NDRO property of the plated wire to reduce the circuit count, stack design has emphasized simplicity and ease of fabrication.

A NEW TECHNIQUE FOR REMOVABLE MEDIA READ-ONLY MEMORIES

The objective of this paper is to establish a set of design goals for a removable media, central processor, read-only memory and to propose a new technique for the implementation of a memory satisfying these design goals.

LOW POWER COMPUTER MEMORY SYSTEM

The need for reduced power dissipation in aerospace computer memories motivated the development of the 1024 word 30 bit MOS integrated circuit memory described in this paper. The memory is NDRO, has a 1-microsecond read or write cycle time and dissipates a total of 3.5 watts. Primary emphasis is given to the techniques employed to minimize power dissipation in both the MOS memory store and the hippolar peripheral circuits. Power requirements of the subsystems, and overall memory performance are briefly discussed.

Main Frame Memory Technology

This session will encompass a presentation and debate by three magnetic and three semiconductor memory experts on the technology most likely to be used in the next generation of main frame memories. The six members of the panel will debate the relative merits of their chosen technology, and attempt to abstract a conclusion. Detailed discussions between all the panel members will take place after the position of each one has been established. Participation will be opened to others in a followor session in the evening where all panel members will again be present.

Techniques to Facilitate Conversion to New Mach

The panelists, representing both manufacturers and major users, will discuss approaches to systems conversion. "Standardization" of language via a high degree of machine independence will be cast in the light of the absence of standards between manufacturers. The panel will focus on recommendations for a direction for the future—principally in calling attention to primary criteria to be used by the manufacturer in designing his machine system to be software compatible with the systems he is attempting to replace.

Thursday

The Impact of New Technology on the Analog/Hybrid Art - I

Present day hybrid systems are characterized by increasingly sophisticated software requirements. The first attempts at creation of useful analog-digital computer systems were faced with a multitude of hardware problems associated with communication between discrete and sequential machines on the one hand and continuous and parallel machines on the other. Now, however, since the hardware marriage has been successfully consumated, a multitude of software problems remain. This panel will concentrate on-the most important of these problems.

The Impact of New Technology on the Analog/Hybrid Art - II

The presentation will open with a discussion of the hardware aspects of relevant digital devices, both as they currently exist and, within limitations of proprietary interests, what can be expected in the future. Next, the question of communicating with a computer will be examined from a systems standpoint, taking cognizance of both software and hardware innovations. Concluding the formal presentation will be two speculations, from current analog/hybrid practitioners, as to the future of their art.

Hardware In The Conference

EXHIBITOR

Systems Marketing meral Kinetics Inc.

IBM Corp.
Informatics Inc.
Information Control Corp.
Information Displays, Inc.
Interdata

Newlett-Packard Co. Holt, Rinehart and Winston Honeywell, Computer Control Div. Houston Omnigraphic Corp.

Geo Space Corp. 1502-1504 Time Gerber Scientific Instrument Co., 1101-1106

152 1107-1112 703-704

IDIIOM From Info Displays

Buffered CRT Display Unveiled

at the Fall Joint Computer Conference in Anaheim. IDIIOM may be used as a free standing display or may be con-nected directly or remotely to almost

Information Displays, Inc. will exhibit for the first time its fully-buffered design, simulation, on-line process control, computer-aided instruction, management information, command and control, information retrieval, human factor studies and medical research.

free standing display or may be connected directly or remotely to almost any modern digital computer.

IDHOM (Information Displays, Inc. Input-Output Machine) has a programmable, expandable, 4096 X 16 bit, random access memory. It is suited to

The Exhibitors

Kennedy Company Kleinschmidt Div., SCM Corp.

BOOTH NUMBER(S)

As Well As The Papers

A Conference is not made up of afternoon — (except while the named American Society of Infor-papers alone. The excitement of special Disneyland night is on on mation Science which was lately even the sometimes garish and noisy exhibition areas, are all ne- Special programs have been put people's travel costs. There is

At Anaheim all these will be pre- mulation Councils and the newly See you at the Fall Joint! sent. The Exhibition Area opens at 11 am on Tuesday, and prac-\$16,500 Computer tically stays open until Thursday

315-316

219-221

205-206 1309-1310 1419

201-203

1412-1413

meeting others in the industry, Tuesday. Even the exhibitors are called American Documentation the special programs for the ladies, not going to miss THAT treat!) Institute) have sponsored meet-

cessary parts of the proceedings. on for School Superintendents, something for everyone - and it (that's on Wednesday); a number will be well worth going to. of societies (including ACM, Si-

ings on the Friday so as to reduce.

HP 2115A Has 4K Fortran, 8K Algol

Fall Joint Computer Conference. The and an 8K configuration ALGOL. computer has 4K memory (8K alter-

PALO ALTO, CALIF. - A new automatic priority interrupt. A set of compact general purpose digital comsoftware already in existence for a puter from Hewlett-Packard will be larger HP computer includes a 4K exdemonstrated for the first time at the tended ASA Basic FORTRAN compiler

Additional equipment to expand the computer has 4K memory (8K alternately available), 16-bit word and 2-microsecond cycle-time. It is priced at \$16,500 with Teleprinter.

Basic input/output structure of the Model 2115A is 8 channels, each with

Mark Reader For Remote Sites

ALO ALTO, CALIF. - "Smaller Reader, to be displayed for the first



data sent in by data-phone.

than a telephone booth and cheaper time at the FJCC, is desk-top size and than a Cadillae" is what Hewlett-Packard costs \$2,500. Designed to help people thinks a practical optical mark reader who collect data where it is, the reader should be. Their new Optical Mark will operate in such environments as construction sites, machine shops, weather stations, and other locations where vibration, temperature or humid-ity may be problems.

> The reader will directly read pencil rks (and/or punches) on standard tab cards into any data system compatible with Dataphone. Preprinted marking oxes will accept 39 characters of numeric information on each card. Standard reading rate is 105 characters per second, 10 characters per second

Hewlett-Packard Optical Mark Reader rate is optional, but available to match can be used at remote sites, and the 'the Bell System 103A.

Lenkurt Shows Data Transmission Systems

FJCC will be two data transmis

ANAHEIM, CALIF. - On display at The highly accurate 26C Data Trans-CC will be two data transmission mission System transmits digital data systems from Lenkurt Electric Co., Inc. at speeds of 1200 or 2400 bits per The 25A Data Transmission System, second over a 4Khz voice channel. available in three versions, operates Transmission at 2400 b/s is over a 4kHz voice circuit. Options accomplished by a duobinary coding available include 7 channels at 200 technique applied to a synchronous bits per second, 16 channels at 110 FSK carrier wave, and at 1200 b/s by bits per second and 24 channels at synchronous binary FSK modulation.

MANAGER PERIPHERAL EQUIPMENT ENGINEERING \$18,000 to \$22,000

Systems innovator to direct the design, development and release-to-manufacture of all peripheral subsystems, (I/O options, displays, etc.) assocaited with a general purpose I/C computer family. Technical innovation and business orientation are important. There are particularly attractive aspects to this situation we will be glad to discuss with you. New

> If you are interested in exploring this opportunity, please contact

> > John D. Devereux

Starrett Associates, Inc.

- management consultants 594 Marrett Rd., (617) 862-8622, Lexington, Mass. 02173

Adage, Inc. Addison-Wesley Publishing Co., Inc. Addison-Wesley Publishing Co., Inc. Addressograph Multigraph Corp. Amp. Inc. Ampex Corp. Anderson Jacobson, Inc. Applied Data Research, Inc. Applied Dynamics, Inc. Applied Magnetics Corp. Audio Devices, Inc. Auerbach Corp. 132 1507-1511 Lenkurt Electric Co., Inc. Link Group, General Precision, Inc. Litton Industries, Datalog Div. Lockheed Electronics Co. 813A 148-151 McGraw-Hill Book Co. 408 712-714 3M Co. The NacMillan Co. Magne Head, A Div. of General Instrument Corp. Mauchly Associates Memorex Corp. Memory Technology Inc. Microswitch, A Div. of Honeywell Midwestern Instruments/Telex Hohawk Data Sciences Corp. Morrissey Associaties, Inc. Auerbach Corp. Auto-Trol Corp. 1410-1411 814-816 Bell System -Lehner Corp. 226 1310,1312 301-302 & 317-318 205-206 Benson-Lehner Corp. Bolt Beranet and Newman, Inc.Data Equipment Div. Bryant Computer Products Burroughs Corp. Business Supplies Corp. of America The National Cash Register Co. North American Aviation, Inc./ Autonetics Div. 209A-209B California Computer Products, Inc. Calma Co. Canoga Electronics Corp. Cheshire Patwin Electronics Potter Instrument Co., Inc. Precision Instrument Co. Prentice-Hall, Inc. Programmatics Inc. 307-311 Comport Corp. Computer Communications, Inc. Computer Design Publishing Corp. Computer Sciences Corp. 1421-1422 1433-1434 806A 230 C12 210-211 Raytheon Co. omputer Sciences Corp. caputer Test Corp. caputerworld computeron Inc. concord Control Inc. conrac Div., Conrac Corp. consolidated Electrodynamics Corp. control Data Corp. 1505-5106 704A 221A-221B Raytheon Computer RCA Electronic Components & Devices 708-711 224-225 715-716 1311 1405-1406 RCA EDP Div. Redcor Corp. Remex Electronics Rixon Electronics, Inc. Rotron Manufacturing Co., Inc. 125-126 114-115 817-818 Control Data Corp. Corning Glass Works Cybetronics, Inc. 1201-1212 Senders Associates, Inc. Scientific Control Corp. Scientific Data Systems Simulators, Inc. Software Resources Corp. Soroban Engineering, Inc. Spartan Books Spatial Data Systems, Inc. Standard Computer Corp. 214-215 127-129 222-223 Data Communications Devices, Inc. 159-160 Data Disc Inc. Data Disc Inc. Datamation Data Processing Nagazine Data Products Corp. Di/An Controls, Inc. Digital Development Corp. Digital Devices, Inc. Digital Dequipment Corp. Digital Logic Corp. Digital Logic Corp. Digitronics Corp. 1435 108-110 124 157-158 1407 801-804 1408-1409 133 218 412-418 411A 701-702 6 717-718 Spatial bata Systems, Inc. Standard Computer Corp. Sylvania Electric Products Inc. Systems Engineering Laboratories, Inc. Systron-Donner Corp. 1415 139-140 714A 212-213 216-217 & 1420 Tally Corp. Tasker Industries Eastman Kodak Co. E-H Research Laboratories, Inc. Electronic Associates, Inc. Electronic Numories, Inc. 1003-1006 Technical Measurement Corp. 1423 1425-1428 Teletype Corp. Texas Instrumen ents Inc. 409-410 145-147 Thin Film Inc. Thompson Book Co. Trans-Controls, Inc. Transistor Electronics Corp. 141-144 Fabri-Tek Inc. Fairchild Semiconductor Ferroxcube Corp. Friden, Inc. 102-103 Tymshare, Inc. 116-117 229 General Computors, Inc. General Electric Information

Uptime Corp.
URS Corp.
J.S. Magnetic Tape Co.

Varian Data Machines Vermont Research Corp.

Zeltex, Inc.

Western Telematic Inc. The Western Union Co. John Wiley & Sons, Inc. Wyle Laboratories Products Div.

Mow The IBM Photo-Digital Computer Memory System Works

SAN JOSE, CALIF-The new IBM Photo-Digital Storage System recently installed at Livermore, has more than a trillion data-bits under automatic control. This requires very high density storage.

In the photo-digital system, this requirement is met by using a concentrated beam of electrons to record data on high-resolution silver-halide film. This combination allows the data bits to be closely packed both vertically and horizontally on the film chips.

The electron beam emanates from tiny replaceable tungsten filaments in the turret of an electron gun. The stream of electrons is focused and positioned as it travels through a column of lens and deflecting plates to the target. At the surface of the target, the beam is approximately 1.25 microns in diameter at 5 x 10⁻⁹ amperes. Feedback control systems automatically monitor and correct devia-tions in filament brightness, beam allignment, spot size, and current. These automatic servomechanisms op by special electronics in the recorder.

To record data, a blank chip is removed from its cell and placed in a high-vacuum chamber on the axis of the electron beam column by a rotary chip transport device. The chip is formatted into 32 frames, and data is recorded a frame at a time at a rate of more than 1/2 million bits per second. As the beam sweeps across a frame, it "paints" a dark spot on the film, consisting of a number of vertical lines, and produces a clear spot by leaving an unmarked space. A combination of one clear and one dark spot corresponds to a binary "O", and its opposite (dark followed by clear) represents a binary "1". Either supply of chemicals and wash water, combination corresponds to one data and all materials entering the cavities

Approximately 5 million data bits Chips are developed to archival quality. can be stored in this manner on the 1.3 by 2.7 inch chip, which provides stores more than 11,000 cells in three



WORLD'S LARGEST COMPUTER STORAGE DEVICE: This mass storage and retrieval system holds a trillion bits of data for computer processing. The data is stored in files of stacked trays resembling egg crates.

the "On-line" film developing station and the additional files each contain in the recorder by the chip-transport 4500 cells. An entry station on the n. The chip enters one of the first file permits manual entry and cavities of the rotary processing turret removal of up to 150 cells at a time. at the load-unload station and rotates

Each cell is 3 inches high. and drying stages

Each chip is treated individually the introduction into each cavity of metered amounts of chemicals, wash water, and air. Up to eight chips are processed at one time. To achieve a high degree of consistency during pro-cessing, each chip receives a fresh supply of chemicals and wash water, are carefully temperature controlled.

more than 15,000 addressable lines storage files. The first file module contains 2250 cells and houses the Recorded film chips are moved to pneumatic blowers for cell transport, and the additional files each confain

Each cell is 3 inches high, and automatically through a sequence of 1 inch deep, and consists of three developing, stopping, fixing, washing, parts. A removable lid and a cap

different plastic, selected to give the read/write equipment. cell dimensional stability. Slots in the Recorded chips ar side walls hold the chips apart inside

The file address of all records, tored by the system, is maintained in an index by a separate computer. At the request of the computer, any cell in the file can be accessed and delivered through the low-pressure, highflow pneumatic channel to the appropriate station for reading.

Cells are stored in individual compartments within movable trays stacked in a cubic arrangement. The 450 mpartments in each tray are divided to sections, each containing a row of empty compartments.

An individual cell is withdrawn An individual cell is withdrawn the culp believe and all and electronic from any location in the file by po-mitted light pattern, and electronic Continued on Page 11 sitioning the trays to form a vertical column of empty compartments above the requested cell. This passageway through the trays is aligned with the main transport tube in the system by means of switching devices at the top of the file. The cell is then lifted pneumatically through the shaft and delivered to the appropriate station. A similar method is used to return a umatically through the shaft and cell to the file. The travs are aligned and the cell, in this case, is blown through the open column into the storage compartment.

The movable cell concept and pneucovering the bottom of the cell are matic transport system introduce a made of a durable plastic material for materials handling method which allong wear during cell transport. The lows the storage capacity to be ea

body of the cell is composed of a expanded without requiring additional

Recorded chips are read at one of two readers in the Livermore photodigital system at the rate of more than 2 1/2 million bits per second. At the read station, the requested chip is picked from the cell and accurately positioned by pressurized air bearings in the optical path of a cathode ray tube flying spot scanner. This moving spot of light, produced by the CRT, is captured and held on a line of data by a feedback technique.

As the scanner moves back and forth across the data lines, the beam of light is transmitted through a clear spot on the chip and blocked by a dark spot. A photomultiplier behind the chip senses and amplifies the trans-

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Calendar

CONFERENCES, SYMPOSIA

Nov. 6 - 8, Urbana, III. - Computer Graphics Conference. Contact: Prof. C.W. Gear, Dept. of Comp. Sci., University of Illinois, Urbana, III., 61801.

Nov. 6 - 8, Kansas City, Mo. - Data Processing Management Assn. Fall Conference, Muelebach Hotel and the Municipal Auditorium. Contact: DPMA, 505 Busse Hwy., Park Ridge, Ill. 60068

torium, Contact: DPMA, 505 Busse Hwy., Park Ridge, Ill. 60068
Nov. 10, New York City - Symposium: Applications of Computers to Problems of Urban Society. Hilton Hotel, N.Y.C. Sponsored by ACM. Contact: J.M. Spring, Computer Methods Corp., 866 Third Ave., N.Y., N.Y.

Nov. 14 - 16, Anaheim, Calif. - Fall Joint Computer Conference. Convention Center. Contact: AFIPS, 345 E.47th St., N.Y. N.Y., 10017.

Nov. 27 - 29, New York City - American Management Assn. meeting on "Administrative Management in the Electronic Era," Contact: AMA, 135 W 50th St., N.Y., N.Y., 10020.

USERS' MEETINGS

Nov. 10 - 11, Anaheim, Calif. - Users' Meeting on Computers in the Laboratory. Jolly Roger Motor Inn. Sponsored by DECUS, Maynard, Mass., 01754.

SEMINARS, WORKSHOPS

Nov. 15 - 17, Phoenix, Ariz. - 15th Annual Electronics Seminar, "EDP — Potential for Management." Sponsored by American Gas Association - Edison Electric Institute Electronic Data Processing Committee. Hotel Westward Ho, Phoenix.

SHOWS, EXPOSITIONS

Nov. 5 - 7, Minneapolis, Minn. - Business Equipment Show and Seminar of the Administrative Management Society, Convention Hall, Minneapolis Auditorium, Contact: AMS, Maryland Ave., Willow Grove, Pa. 19090

Willow Grove, Pa. 19090

Nov. 6 - 9, Montreal, Canada - Canadian National Business
Show, sponsored by the Canadian Business Equipment Manufacturers Assn., Inc., at the Place Bonaventure, Contact: G.D. Wynd,
General Manager, 144 Victoria St., Toronto 1, Ont., Canada

How They Moved Last Week

Week Ending November 3, 1967

Ending November								
		967	-	eek		Week	Week	
HEW TORK STOCK EXCHANGE	High	Low	High	Low	Last	Net Chang	e Atmange	
Addressograph-Hultigraph	75 1/4		75 1/4	66 1/4	67 1/4	- 5 1/8	- 7.08	
American R&D	165 3/4		165 3/4	147 1/4	147 7/8	- 8 7/8	- 5.66	
Ampex Corp.	40 3/4	22 3/4	33 3/4	30 1/4	33	- 3/4	- 2.22	
Burroughs Collins Radio	174 1/8	80 7/8 53	170 3/4	153 1/4 99 5/8	153 1/4	-13 5/8 - 3 3/8	- 8.16 - 3.24	
Control Data Electronic Associates	163 30 1/4	33 1/2 16 3/4	156 7/8 27 1/2	147 3/8 24 3/8	148 3/8	- 8 5/8 - 2 1/8	- 5.50 - 7.83	
General Electric	115 7/8	82 1/2	109 1/2	100	100	- 9 1/4	- 8.26	
Honeywell	100 3/4	63 1/2	99 3/8	86	88 1/4	- 8 1/8	- 8.43	
XBM .	600 1/2	362 1/2	600 1/2	576	580	-16 3/8	- 2.74	
Litton	120 3/8	79 1/2	119 7/8	104 3/4	105 1/2	-14 3/8	-11.97	
Nat Cash Register	131	67 1/8	128 1/2	121 3/4	122 1/2	- 3 3/4	- 2.97	
RCA	65 1/2	42 5/8	65 1/2	60 5/8	60 5/8	- 2 3/4	- 4.34	
Raytheon	116 1/4	49	116 1/4	109	113 3/8	+ 3 1/8	+ 2.83	
Sanders	68	37 5/8	64 5/8	58 3/4	62 1/2	+ 2 1/2	+ 4.17	
Scientific Data	135 1/2	70 3/8	134 1/2	122 1/2	124 1/2	- 9	- 6.74	
SCN Sperry Rand	82 1/4	44 1/8	46 1/4	44 1/8	44 3/8	- 1 5/8	- 3.49	
	57 7/8	28 1/8	56 3/8	51 5/8	51 3/4	- 4	- 7.18	
HYSE COMPUTER STOCK AVERAGE						- 5.90	- 4.93	
AMERICAN STOCK EXCHANGE								
Audio Devices, Inc.	30 3/8	21 5/8	23 7/8	22	22 1/2	- 1	- 4.25	
Automatic Data Processing	50 3/4	41 1/2	48 7/8	45	45	- 2 - 2 3/4	- 4.26 - 3.18	
CalComp	99 1/8	60 1/4	87 7/8	82 3/4 33 1/4	83 5/8	- 2 1/8	- 5.92	
Computer Applications	39 3/8	14	35 1/2 44 7/8	40 7/8	41 5/8	- 1/2	- 1.19	
Computer Sciences	47 3/8	18	44 //8	40 770.	41 3/0			
Digital Equipment Corp.	129 3/4	29 3/8	129 3/4	109	109 3/4	-11 1/4	- 9.30 - 7.34	
C Computer Corp.	41	23 1/4	28 1/8	25 1/4 77 1/8	25 1/4	+ 4 3/8	+ 5.66	
easco	93 1/2	33 5/8	52 7/8	49 1/4	50 1/4	- 1 5/8	- 3.14	
Levin-Townsend Computer Corp. Hilgo Electronics	57 15 5/8	3 1/8	11	9 1/2	9 5/8	- 1 1/4	- 1.15	
	183	155	183	157 1/2	161 7/8	-17 5/8	- 9.82	
tohawk Data Sciences Planning Research	35 3/4	27 5/8	34 7/8	31 1/2	31 7/8	- 2 3/8	- 3.58	
Potter Instrument	37 3/8	12 3/8	32 1/4	26	26 7/8	- 4 1/8	-13.31	
Randolph Computer Corp.	44 7/8	33	41 1/2	36 1/4	36 1/2	- 2	- 5.20	
ANEX COMPUTER STOCK AVERAGE						- 3.30	- 4.71	
		1967 .	Fx	iday	Last Friday	Week Net Change	Week X Change	
	High Bi	d Low Bid	Bid	Asked	Bid	Bid	Bid	
OVER-THE-COUNTER							. 2 22	
Applied Data Research	30	3 1/8	27 1/2	29 1/2	26 1/2	+ 1	+ 3.77	
Bolt, Beranek & Newman, Inc.	30	8 1/4	23	23 3/4	23 3/4	- 3/4	- 1.16	
C-E-I-R, Inc.	22	6 5/8	21 1/4	21.3/4	60 1/2	- 1 1/2	- 2.48	
Computer Usage Cyber-Tronics	17 1/2	20 1/4	59 11 3/4	12 1/2	12	- 1/4	- 2.08	
					15 1/8	- 1/2	- 3.31	
Data Products	17 7/8	2 1/2	14 5/8	15	14 3/4	- 3/4	- 5.08	
Digitronics	18 1/4	4 1/4	8 7/8	9 3/8	9 1/2	- 5/8	- 6.58	
DPA, Inc.	16 1/4	12 3/4	53 1/2	34 1/2	55 1/2	- 2	- 3.60	
Electronic Memories Fabri-Tek	56 1/2 15 3/4	6	8 1/4	8 3/4	9 5/8	- 1 3/8	-14.29	
LHC Data, Inc.	13 5/8	7 3/8	11	11 1/2	11 3/8	- 3/8	- 3.30	
Management Assistance	24 3/8	10 1/8	12 1/8	12 1/2	10 1/8	+ 2	+19.75	
Hemorex	226	63	172	1.75	191	-19	- 9.84	
	92 1/2	25 3/4	64	66	63 1/2	+ 1/2	+ 0.79	
Optical Scanning Corp.		48 1/2	102	106	104	- 2	- 1.92	
Optical Scanning Corp. Recognition Equipment, Inc.	131	40 7/0	200					
Optical Scanning Corp. Recognition Equipment, Inc. Systems Engineering Labs	131	8 7/8	53	55 127	56 3/4 126	- 3 3/4 - 2	- 6.60 - 1.59	

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Study Indicates That Computer Hires Last Year Cost \$2,087 Per

Relocation Expense highest in the country, exceeded only by the CPH for professional people in the petroleum (\$2475) chemical (\$2165) and nuclear field (\$2155).

The cost of hiring EDP professional people, such as computer center managers, systems analysts and programmers, was \$2087 per person employed in 1966. This is a sharp increase from an average expense of \$1541 per hire during 1965 for the same class of sional people

The cost-per-hire figures are one of the results of a survey of hiring costs of 141 large organizations, conducted by Deutsch & Shea, Inc., New York, an advertising agency specializing in the recruitment field.

The average relocation expenses for EDP people were even higher comparatively. They ran \$2045 per hire during 1966, which is the highest in the country except in the petroleum field, where the average relocation cost ran \$2285. By contrast, relocation expense in the research and development field ran only \$511 per man last year. Apparently, companies are willing to move skilled EDP people over considerable distances in order to get the man they want on board.

The cost-per-hire figures were cal-culated by asking the recruiting de-Interestingly, cost-per-hire in the partments of the companies surveyed to EDP field during 1966 is one of the divide their total recruiting budget for

each professional field by the number weight limit of some 9,000 pounds is of professional people hired in that the average for household goods moved. field during each year.

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in cost-per-hire in 1966 was in the EDP field, which had the \$546 per man gain indicated above. ing up a new household, such as conthe \$546 per man gain indicated above. By contrast, aerospace CPH increased necting TV antennas, automatic washby only 1%, and the communications, ing machines and the like. About petroleum and nuclear fields saw a four out of five of the firms provide drop of approximately 10% in cost-storage costs for household goods. The

Relocation expenses are, on the two months. average, paid when the future employee Also, a per diem allowance is paid lives beyond a 40-mile radius of the to the new professional hires by 65% company, according to the information of the firms surveyed. The average supplied by survey participants. A per diem allowance reported was \$13

Almost half of the firms surveyed

average period allowed for storage is

during which it was paid.

The complete results of the survey are contained in a report "Technical Manpower Recruiting Practices 1966-1967", available for \$6.50 per copy from Deutsch & Shea, 49 East 53rd Street, New York City.

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Photo-Digital Memory

Continued from Page 9

circuitry converts the signals to binary bits for delivery to the host computer.

Special logic circuits in the photodigital system generate error detection and correction codes which are appended to each line of data as it is recorded. These codes, mathematically derived from the data bits of the line, can be used to correct retrieved information prior to delivery to the host computer. By using this technique, corrections can be made without reprocessing the data.

The control strategy of the mass storage system is designed to keep Off-Line Rand Tablet many diverse processes in motion at the same time. The complex task of organizing and executing these simultaneous events is assigned to a pro-cessor similar to the central unit of a standard process control computer.

The processor operates under the direction of a stored program of instructions that translates requests from Punched Tape Digitizing System.

the host computer into a series of specific commands to the proce The processor, in turn, initiates the appropriate hardware action required to carry out the request.

Through a two - way communications channel with the various modules in the system, the control processor activates and controls discrete operating mechanisms at a very detailed level, as well as co-ordinating the overall sequence of events.

SANTA ANA, CALIF. - Bolt Beranek and Newman, Inc. now offers off-line sketch input based on the RAND tablet. This is in addition to the on-line to 360s Grafacon GI/360 which was described in last week's COMPUTERWORLD. The company has just introduced the Grafacon 206-1

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Forbes Quotes IBM Chairman

Watson Says 'CDC 6600 Tops 360 For Science'

Says There Is No Formal Planning Now

In an interview, published in Forbes this week, IBM Chairman Thomas J. Watson says that the big difference between IBM and the other computer npanies has not been between their beetive products – but in their managements. He went further, and accepted the fact that the CDC 6000s were better machines for scientific work than the IBM 360s. This he explained by saying that the 360 had been built for use when there was both scientific and business computing to be handled. He implied that the compro-mises in design, which were made in order to achieve this goal, were to blame for the inferior performance of the IBM systems in the pure scientific

Commenting on this, Watson noted, "We have never been able to design all things to all men, big as we are

IBM Management to Centralize

In describing the role of manage-ment within the IBM Corporation, he can "gr said that IBM was returning to the centralized management system which used to exist in 1946. This is happening bese of the way the 360 system fits all their products together. He believes that it will be possible to centralize and remain dynamic – and that, in any case, the technology situation is forcing will do unusual things to guaran

Staffing Policies

blems of motivating IBMers to feel a sweat shop.

Wives Ask If IBM Is A Sweat Shop

that it is THEIR company. One technique which is being used is to place very high priority on the problems of now handle "unhappy" employees. Another is to executives. provide a system where the IBMer can "go around" his boss. Mr. Watson regretted that this system is used more to bring up complaints about personal discrimination than to bring new ideas to the company, but, despite this fact, he considered it a most important

He commented that their employees success of the business, and that they do it uncomplainingly, Wives, however, Discussing the staffing situation, Mr. are another matter, and the company Watson laid great emphasis on the produces hear from them asking if IBM is

Antitrust vs Technology

In commenting on the impressive growth of IBM from a \$150 million company to a \$5 billion company in only twenty years, Watson posed the shocked when they saw the published question, "How big should a U.S. interview. One suggested that some company get?" He answered by noting, "I worry about two forces. One is that "Can't you imagine the scene?" he a big company, no matter how good, said. "There you are. making a presenhas influence on the market. When tation for a big 360/65 order. The door there are four small companies, the bursts open and – in comes the CDC self-policing in the market is much guy with THIRTY-SEVEN copies of stronger."

"On the other hand the self-policing in the other hand the self-policing in the self-poli

stronger."
"On the other hand, there are drawbacks in the fragmented market. Each from IBM.

ic entity is so small th can't bring enough dollars to wh technical problems quickly. If y big, you have the antitrust pro No Organized Planning you are small, you have the technological problems. I don't have any an-Apparently an attempt to introduce swers, but it's a fascinating question. planning into the corporation failed Abroad, we have the resources to at-when the man in charge left, thinking tack computer problems. Germany says no one cared about him. Planning is it wants its own computer company, so now handled in conversations with line it gives some company \$10 million or executives.

\$20 million. You can't take much of a cut with that."

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No comment was officially available

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Keeps Drs. Doctoring Computer Service Started For Professional People

LOS ANGELES, CALIF. The Foundation for Advanced Computer Technology (FACT), today announced that it had granted exclusive national rights to Accountronics to use the advanced Medicounting and Medicard system developed over the past few years.

Mr. Fred Furry, president of Computab, a major Los Angeles based computer center said that "The system is almost unbelievable in its completeness and advanced sophistication".

The system features use of an "optical 'scanner' of input data" which means that the tremendous labor and error factor of the key-punch method is eliminated. It includes patient statements which are "aged", which contain "insurance codes", "thank-you", "collection" and "no charges", and even includes patient "recall for checkremir

Controlled office procedures eliminate possibilities of theft and embezzlement, while at the same time the staff's and doctor's time is reduced to less than two minutes per patient for all office functions. A special "Delinquency Control" runs with every report, and is produced as a help in making difficult collections.

The Management Analysis includes "Management-by-Exception" principles, Current Month and Year-to-Date, Patient and Doctor Activity, and even a Time Study of Hours worked as a ratio to dollars generated. No special equipment or training is needed to use the program.

Of perhaps the greatest significance are the versatile "Insurance Forms" produced as an automatic part of the computer record. They contain certificates for Governmental Insurance such as Medicare and Medical, Private urance Certificates, the Doctor's Certificate, and all information needed to qualify with any insurance earrier for payment. It even breaks down the Workman's Comation Claims from Private or Governmental sources.

The whole system marks the first time any complete integrated approach has been available to the Medical-Dental Profession.

Dental Profession.

In commenting on past efforts, Mr. Furry said "Up to this time, many tab-card systems have been tried and some have even succeeded in obtaining a low enough error factor to be of advantage to the users. However, until the development of the labor saving Optical Scanner and the programming and systems which would allow it to be used, all systems were stringently limited to just basic billing and analysis. FACT developed the creative methods of applying advanced techniques to these "doctor-accounting" problems and we are very proud that we were chosen to implement and market them".

Accountronics plans to cover the nation with Executive Directors operating the system in local communities. The servicing is so designed that no computer experience is needed by the local executive director, and all the Accountonics medical data-processing is done under contract with COMPUTAB, Inc. Mr. Furry has been active in the data processing field since 1938 with primitive 1st generation computer systems, and is acknowledged as a leader in present development.

Southern California is now being developed as a "pilot" for nation-wide expansion. The national headquarters for Accountronics is at 14325 South Figueroa, Loy